

JLT Findings Underline Benefit Of Tracesmart's Existence Product



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Following an assessment of their clients' member screening procedures, JLT Benefit Solutions Ltd (JLT) established the distinct advantages of Tracesmart's [Existence checks](#) facility. JLT were one of the first companies to employ Existence Alert in conjunction with Tracesmart's tracing service and are able to quantify fully, the benefits of comprehensive screening and batch [pension tracing](#).



Commenting on the service, Andrew Marson, Head of Administration Consulting, JLT said, "All JLT clients using this service are benefiting from the improvements it brings. A number have saved significant sums of money as a result. Our relationship with Tracesmart is well established."

[Tracesmart Corporate](#) provide a broad spectrum of data intelligence services to the financial sector, including a multi-tiered consumer tracing solution utilised by a growing number of FTSE 100 companies. Tracesmart is also one of a small number of companies to receive a weekly feed of current UK Death Registration Information (DRI) from the General Register Office, crucial data which is employed to enhance the [mortality screening](#) functions of its anti-fraud services.

Established as the preferred choice within the pension industry for conducting existence checks, Tracesmart's Existence service can boast the vast share of the relevant market. The process utilises DRI, historical death indexes and commercially aggregated mortality data to flag any deaths in the UK, whilst

also confirming residency and identifying [gone aways](#). This is carried out on a continual basis, permitting appropriate action to be taken to mitigate risk at the earliest possible moment.

Remarking on Existence and his company's performance within the pension sector, Tracesmart's Managing Director, Mike Trezise remarked, "Tracesmart's combined existence checks and tracing services are industry leading. We are the principal player in this market now because we essentially understand the needs of the sector. As JLT has confirmed, our existence service delivers significant advantages. The process appreciably benefits all concerned, except that is, the fraudster."

About Tracesmart

- Established in 1999, Tracesmart Ltd is a leading provider of consumer intelligence services. It specialises in the provision of data cleansing, consumer tracing and identity verification. Prominent in the pensions, legal, financial and retail sectors, their fraud prevention and anti-money laundering solutions are employed by a growing legion of businesses ranging from SME to FTSE 100 companies. Recently, the company's management has embarked on a rapid growth strategy, doubling staff numbers and office accommodation at its Cardiff Bay headquarters in addition to opening its City of London office to satisfy existing and anticipated future demands for its products and services.
- **Mike Trezise** Trezise is the founder and Managing Director of Tracesmart. With over 25 years tracing and fraud analysis experience, his unrivalled knowledge provides the company with a distinct competitive advantage.

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